

To Whom it may concern.

RE: John Percy Realtor Experience

Recently, we had our home listed with John Percy and required a fairly quick sale as we had purchased another home. Unfortunately the market had softened at the time we originally listed. As well, our home was priced well above the average house price, so the potential market of buyers was smaller.

None the less, John continually said, "don't worry I will sell your house". It was very good to know that John was relentless at marketing the house by way of various websites and publications. Although, we were not keen on an open house, John convinced us that this was the best forum for potential buyers. This was evident as we received our first offer from the first open house.

What impressed me was that John continued to follow up with any person that showed interest in the open house. He did not just let interested people disappear; if they had the smallest interest he would get back in touch with them numerous times.

Once we had an offer, John was very excellent at directing us on the negotiations. This is a critical time in the sale and John ensured that the result was a success.

We have used John on 4 real estate transactions to date, and continue to recommend him to others that are looking for a very dedicated professional with over 20 years of experience in the Victoria market.

Grayg Mitrou

President 2M Consulting Ltd